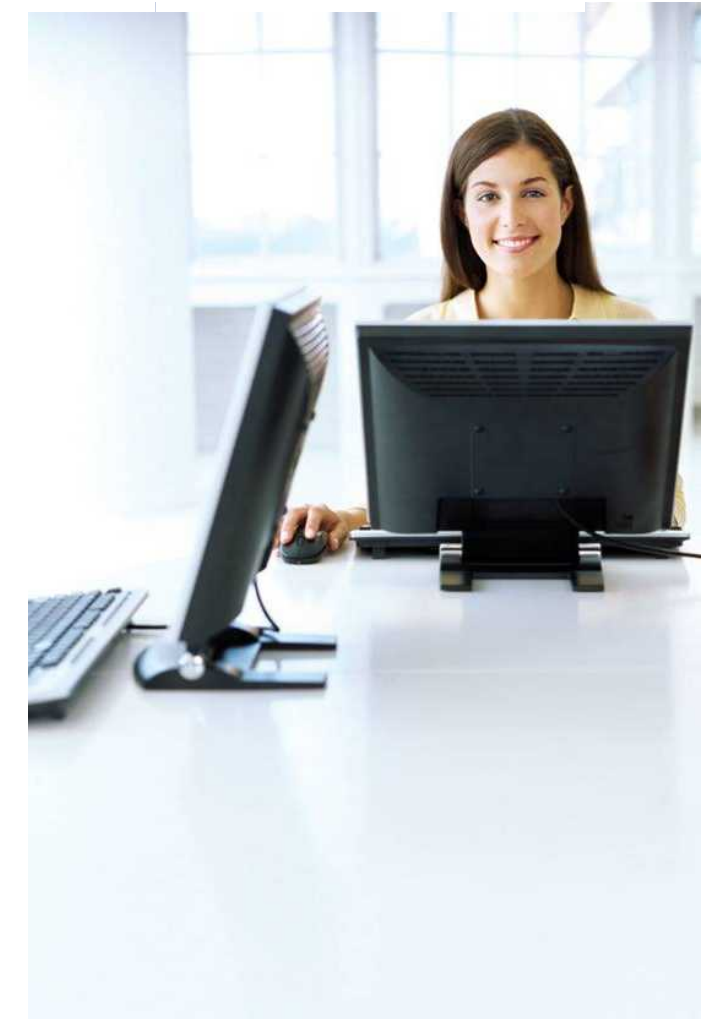




**IBN Technologies Limited**  
Extensive Array of  
Customized Solutions

**IBN<sup>®</sup>**  
ISO 9001:2008 Company



IBN Technologies Ltd an **ISO 9001:2008** company based in Pune, India with its Marketing offices in UK & US. We at IBN provide an extensive array of customized solutions tailored to suit most industry verticals. We are a fast growing technology company providing IT solutions and ITES services to our clients in UK, USA and INDIA.

Corporate Resource Management is an Integrative Approach to an Effective working Organization. The main objective of IBN Corporate Resource Management is to share resources, individual knowledge, and skills through better communication across an organization which increases the profitability of an organization.

IBN CRM has empowered with advance mailing solution, project management, report management, data information management, task management and many more advance features which help in proper management of customers, suppliers and corporate strategies.

**IBN<sup>®</sup> CRM**  
CORPORATE RESOURCE MANAGEMENT



**Solution for all your business needs**

Corporate Communication

Task management

Sales Force Management

Document Management

Human Resource Management





IBN CRM, an easy online Corporate Resource Management tool for multi located enterprise to keep track of all communication/tasks/complaints. This aims at monitoring every activity in the organization with a centralized time clocks and lead to self monitoring of Employees and branches or business function as a whole. It controls every Business Unit action/ message/ complaint/ instruction across branches, employees, management, customers with a reference number, time period as deadlines to complete the task under various department heads.

IBN CRM can be used as stand alone module as Advanced Corporate Communication & Mailing Solution, Performance Management System, Online Document Management, Online Human Resource Management system, Online Management Tool, & Online Complaint Management System

IBN CRM has empowered "Communication" and "Follow-ups System" which remains the key issue of any Organization Management.

### **SFM (Sales Force Management)**

- Sales and Marketing Management
- Sales forecasting and sales analysis
- Business enquiry management
- Enquiry follow Ups & Responses
- Order-quotation-sales management
- Lead tracking and lead flow
- Sales Executive's appointments & Schedules -sales target management
- Telemarketing
- Sales & Marketing Planner
- Sales Pipeline Report
- Master Administration panel

### **Task Management**

- Task assignment and Summary Report
- User custom dashboard and Settings
- Customer service and support Management
- Project planner and Management
- Presales and after sales services
- Complaint-Responses-Service calls management
- Employee Report (Log Report, Assignment Report)
- Management Report ( Project Report, Detail Track Change Report, Hours Utilization Report, Bug Track Summery Report)
- Print and Data Export Facility

### SETTING & CONFRIGATION



- Completely Configurable as per requirements
- Separate Administrator Login Section
- Separate Executive Login Section
- Separate Client Login Section
- Module Wise Configuration



### IBN CRM SOLUTION



- Fully Customized Solution (as per requirement)
- LAN/WAN Enabled Single Location (Multi-User)
- Web Enabled Single Location (Multi-User)
- Web Enabled Multi Location (Multi-User)
- Web Enabled with Hosting (Multi User)



### CONTACT DETAILS

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